Company:	QUONTIC BANK	
Document Title:	ADD BENEFICIARY	
Department:	DIGITAL BANK OPERATIONS	•
Date:	5/27/2022	QUONTIC
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Author/Keviewer(s):	Reviewer(s): Leilani Collins / Adriana Ramon	
Owner:	Customer Success	
Last Revision:	9/12/2022	

BACKGROUND

Digital Bank clients need reassurance that their funds held in Quontic Bank are insured under the law. Banking clients can request to add a Payable on Death (POD) beneficiary to maximize the deposit insurance per account in any bank institution under the Federal Deposit Insurance Corporation (FDIC).

Designating a beneficiary is a cost-free service that allows transferring all checking, saving, and certificate of deposit (CD), by filling out the Add Beneficiary Form. The completed form allows the bank to convert the account to a POD titled Account. The named beneficiary is not entitled to any money or information in the account while the account holder(s) is still alive. The beneficiary automatically becomes the account owner upon death, bypassing the account holder's estate and skipping probate entirely.

PURPOSE

This procedure outlines the Customer Success (CX) team's steps for adding beneficiaries to the customer's account. The procedure focuses on handling the Client's request received directly through the online banking portal (OLB) or email. The CX team uses HubSpot to track and document the customer's beneficiary request.

RESPONSIBILITIES

Any member of the CX team in contact with a client's beneficiary request is responsible for recording, acting upon, and communicating to the customer once their request is completed through the CX channels (i.e., email, online banking). A HubSpot ticket on the customer's contact record captures the record, progress, and completion of the request.

The CX team members are responsible for the following:

- Report all beneficiary requests accurately using HubSpot tickets
- Ensure the Client's Horizon profile has been updated with the beneficiary
- Prevent a complaint from the Client for not completing their request

CX BUSINESS RULES:

- Review the contact record in HubSpot to ensure a ticket has not already been created
 - o Do not create another ticket for the same request; add to the current ticket
 - Create a new ticket if another ticket does not exist
- Quontic Bank only requires the name of the beneficiary; the phone number is optional

- The client must specify which account they would like to add the beneficiary/ beneficiaries to
- The beneficiary's profile must be in Horizon XE to be able to add as a beneficiary to the account

 Must create a profile if an existing profile is not available
- Quality assurance checks must be randomly completed for any customer request in any channel
- The FDIC allows up to five beneficiaries per account. Refer to the Appendix section for FDIC FAQs

PROCEDURE

How to add an Individual as a Beneficiary:

	STEPS	IMAGE
1.	 Locate the client's request through the following CX channels: Email Add Beneficiary Request Form OLB Secure Message A customer that calls in must submit their request in writing by one of the channels 	
		6/18/22, 7:28 PM Add Beneficiary Add Beneficiary Request 2 Online Banking is online Customer Care Console Image: Customer Care Console Name : Image: Customer Care Console Username : Image: Customer Care Console Phone : Image: Customer Care Console Email Address : Image: Customer Care Console Account : Certificate-Image: Certificate-Image: Customer Care Console Request Text : Please add "Image: Console Date Submitted : 6/15/2022 Status : Completed Audit History Full Name Full Name Username Cynthia Chocolatl cchocolatl 06/17/2022 15:46:03 'Status' changed from 'In-Progress' to 'Completed'. Cynthia Chocolatl cchocolatl 06/17/2022 15:42:46 Cynthia Chocolatl cchocolatl 06/17/2022 15:42:46 Online Chocolatl cchocolatl 06/17/2022 15:42:46 Cynthia Chocolatl cchocolatl 06/17/2022 15:42:46 Online Chocolatl cchocolatl 06/17/2022 15:43:39 Cynthia Chocolatl cchocolatl 06/15/2022 11:58:39 Oractific
		BitB22,734 PM MagView View Message D Image: Texts Reply From Name Phone Username Phone Reference Number SSN/TIN Message Topic sits my account set up as a joint account Message History Message 04/14/2022 03:24 pm Also is there any way to set the beneficaries on the account to my 2 childres and equally on the death of both means and and equally on the death of both means and and account to my 2 childres account t

Locate the client's Account in Horizon XE				
		Q Search	Advance	ed
Quality Assurance (QA):				
Email : Verify that the email address		Customer's Name Customer's Address	► Email - Add a beneficiary Acct from from to customerser/cellquoritcherk.com ~ Please add a beneficiary to this account solutions follows: 4/272022. Tax I d = Please send me email confirmation.	Pin May 4, 2022 at 5:06 PM EDT Reply Forward Delete
Horizon XE before completing their request		Customer's Phone Number	Last 4 SS DOB Address	
If the email does NOT match, direct the client to complete the form through their online banking portal to update their email address		Customer's Email Address	Email Phone -	
		Customer's Name	Email - Add a beneficiary Acct from to customersen/co@quenticbank.com •	Pin May 4, 2022 at 5:06 PM EDT Reply Forward Delete
Secure Message/ Add Beneficiary		Customer's Address	Please add a beneficiary to this account as follows: 4/27/2022. Tax Id a Please send me email confirmation.	
<u>Request:</u> No need to verify since the client		Customer's Phone Number	Last 4 SS DOB DOB Address	
sent their request through their online banking portal		Customer's Email Address	Email Phone -	
	Locate the client's Account in Horizon XE Quality Assurance (QA): Email: Verify that the email address matches the Client's contact profile on Horizon XE before completing their request If the email does NOT match, direct the client to complete the form through their online banking portal to update their email address Secure Message/ Add Beneficiary Request: No need to verify since the client sent their request through their online banking portal	Locate the client's Account in Horizon XE Quality Assurance (QA): <u>Email:</u> Verify that the email address matches the Client's contact profile on Horizon XE before completing their request If the email does NOT match, direct the client to complete the form through their online banking portal to update their email address <u>Secure Message/ Add Beneficiary</u> <u>Request:</u> No need to verify since the client sent their request through their online banking portal	Locate the client's Account in Horizon XE Quality Assurance (QA): Email: Verify that the email address matches the Client's contact profile on Horizon XE before completing their request If the email does NOT match, direct the client to complete the form through their online banking portal to update their email address Secure Message/ Add Beneficiary Request: No need to verify since the client sent their request through their online banking portal	Locate the client's Account in Horizon XE Ouality Assurance (OA): Email: Verify that the email address matches the Client's contact profile on Horizon XE before completing their request If the email does NOT match, direct the client to complete the form through their online banking portal to update their email address Secure Message/ Add Beneficiary Request: No need to verify since the client sent their request through their online banking portal

4.	Verify Account Status is Active	
		Tax ID number: Status: Active Branch: DAC-Branch Primary officer: Mantl
	If the Account is Restricted , CX must address the restriction before moving forward with the beneficiary request	Tax ID number: Status: Branch: DAC-Branch Primary officer: Mantl
5.	Follow these steps to access the Client's	
	Account.	Tax ID number: Customer since: 05/12/2022 (1 Month)
	Click on Relationship Summary	Status: Active Birth date: Branch: DAC-Branch Resident alien: Not Assigned Primary officer: Mantl Service member: No
	Click on Customer Accounts	VIP CODE: DLANK IS VALID
		Alerts (0), Messages (0) Relationship Summary
		Customer Information Contact Details Contact Details Contact Details Customer Interfection
		Electronic Access Secondary Kennet Average Rates
		Lending Information Miscellaneous Customer Accounts
		Notes Profitability > Household Relationships
		Bandston Annolisana

6.	Click on the Account the Client would like to add the beneficiary to	Relationship Summary		
		✓ Customer Accounts		
7	Follow the instructions to prosts the	Application Account Relationship Current A Savings 4135 SOLE OWNER \$5,004.01 HIGH YIELD SAVINGS Direct ATM/Debit SOLE OWNER Direct ATM CARD Direct		
7.	beneficiary's profile:	Aleris (II), Messages (II) Account Information Customer to Account Relationships show All Hide All Edit		
	 Click on Account Relationship Click on Customer to Account Click on Indirect and Other Owners 	Account Relationships Account to Account Customer and Account Controls		
	 Click on Edit Click on the three-button menu 	Alternate Address > Direct Owners and Authorized Signers		
	<u>i</u>	Balance Summary Oycle Information Vindirect and Other Owners		
		Excessive Transactions		
		History Short Name Relationship Tax ID Include in Title Print Seq. Calculated Relationship		
8.	Once you click on the three-button menu , this screen will populate	Table Options		
	Click on Add Indirect or Other Customer	Add Indirect or Other Customer		
		Update Visible Columns		
		Export All Powe		
		Table Preferences		
		Reset Sort		
		Reset Filters		
		≪ < 1 of 1 🗸 > >>		

9.	When you click on Add Indirect or Other	Search
	Customer this screen will populate	Search Connections History Favorites
	Next to Quick Search , type the beneficiary's Name	Quick Search : Beneficiary Name > Additional search options Title Tax Identifier Date of Birth
	Press Enter on your keyboard	
	If you receive the following message, "Zero items were found for the search criteria supplied," this means the beneficiary does not have a profile on Horizon XE:	Select Quick Search : beneficiary Name Additional Search Options Additional Search Options Zero items were found for the search criteria supplied

10	Click on Add Customer		
10.	Click off Add Customer	Search	
		Search Connections History Favorites	
	Click on Personal	Quick Search : beneficiary Name	
		Additional Search Options	
		Zero items were found for the search criteria supplied	
		Title Tax Identifier	
		Select Add Customer Capture ID Add Customer Capture ID Personal M Non-Personal N N	

11.	You will be directed to fill the information	E ³ ◆ Customer Origination ×					
	in the beneficiary's profile						
		Dequired	Ductomor Ouis	l. Ootun			
		⊘ Quick Setup	Justomer Quic	к Setup			
	1. Name (Autofill)	Optional	0	Conture ID			
	2. Phone Number (Optional)	Customer Information	Customer	Capture ID			
	• Leave blank if the Client does not	Addresses	Pretix:			Trees	
	provide	ID Information	Suffix:	Beneficiary's		Name	
		Phone Numbers	Legal entity type:*				
	Click on Finish to continue with the	Borrower Information					
	creation of the beneficiary's profile	CTR Exempt Person Enhanced Due Diligence	Contact				
	creation of the beneficiary s prome	Image Personalization	Street:				
		Contact Notes					
		Customer Notes	City. State:			✓ ☐ This is a non-U.S. address	
		Exception Notes Regulatory Compliance	Zip code:				
		Services	Phone 1:	0	-0 Ext:	0 BLANK IS VALID 🗸	This is a non-U.S. phone
		Tax Information	Phone 2:	0	-0 Ext:	0 BLANK IS VALID 🗸	This is a non-U.S. phone
		User Fields - Field List	Email:			*	
		Maintenance Log	Previous Next	Finish C	Cancel		
12.	This screen will populate after you click on Finish	CASS Confirm	nation				0
			nation				
				et line (city c	stato zin)	-	
	Click on Override since we do not require		-insuncient ia	ist life (city, s	state, zipj.	-	
	the beneficiary's address	Street:	I				
		City, State:					
		Zip code:					
		Save	verride	Cancel			

13.	The beneficiary's profile will automatically populate after you click on Override	
	Click on the " X " next to the beneficiary's Name to close that profile.	- BLANK IS VALID Tax ID number: ******** (Not Assigned) Customer since: Status: Active Branch: Not Assigned Service member: VIP code:
		Alerts (0), Messages (0) Relationship Summary
		Customer Information Contact Details Relationship Totals
		Customer Verification Electronic Access
		IRS Reporting Lending Information Customer Accounts
14.	You will be redirected back to the originating Client's account profile	Actions Print @ C
	Follow the instructions below to add the beneficiary to the Account:	Product type: 24 MONTH CD Issued on: 06/17/2022 (4 Days) Current: \$0.00 Status: Open Last activity: Holds \$0.00 Branch: DAC-Branch Last contact: 06/17/2022 (4 Days) Fixed rate 2.5100% Officer 1: Mantl Maturity: 06/17/2024 (1 Year) Per diem: 0.00000 Officer 2: Xecrued interest: \$0.00 \$0.00
	Click on the Three-button menu	Alerts (1), Messages (0) Alerts (1), Messages (0) Culctomer to Account Belationships Stew All Mide all Carel
	Click on Add Indirect or Other Customer	Account Information Customer to Account Controls Customer and Account Controls Customer to Account Customer to
		Alternate Address > Direct Owners and Autoritized signers Balance Summary > Indirect and Other Owners > History Indirect and Other Owners
		Maturity Information : > Miscellaneous Short Name Relationship Tax ID Include in Title Print Seq. Calculated Relationship
		Notes Partial/Closing Withdrawal No information found to display Pending Phone Transfers

15.	Next to Ouick Search , type the	Search	
	Beneficiary's Name	Search Connections History Favorites	
		Quick Search : Beneficiary's Name	
	Press Enter on your keyboard	Title Tax Identifier	
	Click and highlight the Beneficiary's Name		
	Click on Select		
		Select Add Customei V Capture ID	
16.	The following screen will populate	Add Customer	Do
		Add to Certificate #3	
	Select Payable on Death (Primary	, Relationship (Select One)	
	Beneficiary) as the Relationship Type	type:	
	Ensure the box next to 'Include in Title' is not checked/ marked	Save	
	Click on Save		
	Click on Save	Add Customer	°
		Add to Certificate #	
		Relationship PAYABLE ON DEATH (Primary Beneficiary)	<u>~</u>
		nclude in Title	
		Save Cancel	
17.	If the client requests multiple individuals to		
	be added to the Account as beneficiaries, repeat steps $8-16$		
	repeat steps o-10		
L	1	1	

18.	Once all beneficiary (s) have been added	
	under Indirect and Other Owners	
		Customer to Account Relationships Show All Hide All Cancel
	Click on Customer and Account Controls	✓ Customer and Account Controls
	Next to Number of Signatures Required,	Ownership:
	select "1"	Primary: Disclosure signer:
		Tax responsible: W9 certifier:
	Click on Save	Address owner:
		Number of signatures required: 1
		Add Alternate Title or Title Modifier Preview Title
		> Direct Owners and Authorized Signers
		✓ Indirect and Other Owners
		≪ < 1 of 1 ♥ Short Nama Balationshin Tay ID Isolada in Tala Prior San Calculated
		Actions * PAYABLE ON DEATH (Primary Beneficiary) ********** •************************************
		Save Cancel
10		
19.	Verify that the beneficiary was successfully	
	added to the Account by closing the entire	
	profile and reopening the profile	Actions Print
		Product type: 24 MONTH CD Issued on: 06/17/2022 (4 Days) Current: \$0.00 Status: Open Last activity: Holds \$0.00
		Branch: DAO-Branch Last contact: 06/17/2022 (4 Days) Fixed rate 2,5100% Officer 1: Mart Maturity 05/17/2024 (1 Year) Devrivery 0,00000
		Officer 2: Account interaction of the second s
		Alers (1) Massaw (0)
		Account Information Show All Hide All Edit
		Account Relationships Sustainer and Account Controls
		Custome to Account
		Alternate Address United Signers
		> History 《〈 1 of t ✔ > 》
		Interest, Penalty & W/H Short Name Relationship Tax ID Include in Title Print Seq. Calculated Relationship
		Actions - SOLE OWNER (Account Owner) Ves Line 1
		> Notes Vindirect and Other Owners
		Patal/Coorg Withdreel Perdig Phone Transfers 《 < 1 of 1 v > 》:
		Porting Restrictions Short Name Relationship Tax ID Include in Title Print Seq. Calculated Relationship
		Profability Viser Fields Actions - PAYABLE ON DEATH (Primary Beneficiary) ******* No
		1

How to add a **Trust** as a Beneficiary:

	STEPS	IMAGE
1.	 Locate the client's request through the following CX channels: Email Add Beneficiary Request Form Secure Message A customer that calls in must submit their 	 Email - Add a beneficiary Acct from Pin May 4, 2022 at 5:06 PM EDT D to customerservice@quonticbank.com ~ Please add a beneficiary to this account for a sofollows: 4/27/2022. Tax Id # Please send me email confirmation.
	request in writing by one of the channels listed above	Email Phone - Of Beneficiary Request D Customer Care Console Name : Demain : Phone : Email Address : Account : Certificate- Reference Number : Optimizer Cancel Console Yuthia Chocolati chocolati Condition : Cynthia Chocolati chocolati Condition : Cynthia Chocolati chocolati Colocolati chocolati Condition : Cynthia Chocolati chocolati Colocolati chocolati Colocola
2.	Locate the Client's Account in Horizon XE	Q Search Advanced

3.	Quality Assurance (QA):	
	Email : Verify that the email address matches the Client's contact profile on Horizon XE before completing their request If the email does NOT match, direct the Client to complete the Add Beneficiary form through their online banking portal	Customer's Name Customer's Address Customer's Phone Number Customer's Email Address Customer's Email Address
	Secure Message/ Add Beneficiary <u>Request:</u> No need to verify since the Client sent their request through their online banking portal	Customer's Name Customer's Address Customer's Phone Number Customer's Email Address Customer's Email Address
4.	Verify Account Status is Active If the Account is Restricted , CX must address the restriction before moving forward with the beneficiary request	Image: Status in the status in th

5.	Follow these steps to access the Client's	
	Account:	
	Click on Relationship Summary Click on Customer Accounts	Tax ID number: Customer since: 05/12/2022 (1 Month) Status: Active Birth date: Branch: DAC-Branch Resident alien: Not Assigned Primary officer: Mantl Service member: No VIP code: BLANK IS VALID
		Alerts (0), Messages (0) Relationship Summary Lustomer Information > Relationship Totals Customer Verification > Weighted Average Rates Letronig Information > Customer Accounts Lending Information > Customer Accounts Miscellaneous > Customer Relationships Profitability > Household Relationships
6.	Click on the Account the Client would like to add the beneficiary to	Relationship Summary Customer Accounts
		ApplicationAccountRelationshipCurrentSavings4135SOLE OWNER\$5,004.01HIGH YIELD SAVINGSDirectSOLE OWNERATM/DebitSOLE OWNERDirect
7.	Follow the instructions to create the beneficiary's profile:	Alerts (0), Messages (0) Customer to Account Relationships show Al Hide Al Edit
	 Click on Account Relationship Click on Customer to Account Click on Indirect and Other Owners Click on Edit Click on the Three-button menu 	Account Relationships Account to Account Customer and Account Controls
		Attende Address > Direct Owners and Authorized Signers
		Balance Summary Oycle Information Vide Information
		Excessive Transactions ((< 1 of 1 + >))
		> History Short Name Relationship Tax ID Include in Title Print Seq. Calculated Relationship

8.	Once you click on the Three-button menu , this screen will populate	Table Options
	Click on Add Indirect or Other Customer	Add Indirect or Other Customer Update Visible Columns Column Ordering Export All Rows Table Preferences Reset Sort Reset Filters ≪ < 1 of 1 ∨ > > :
9.	When you click on Add Indirect or Other Customer this screen will populate	Search
	Next to Quick Search, type the beneficiary's Name	Quick Search : Beneficiary Name Aduitional search options Title Tax Identifier Date of Birth
	Press Enter on your keyboard	Select
	If you receive the following message, "Zero items were found for the search criteria supplied," this means the beneficiary does not have a profile on Horizon XE:	Quick Search : beneficiary Name Additional Search Options Zero items were found for the search criteria supplied

10.	Click on Add Customer	Search
	Click on Non-Personal	Search Connections History Favorites
		Quick Search : beneficiary Name Additional Search Options
		Zero items were found for the search criteria supplied
		Title Tax Identifier
		Select Add Customer Capture ID Add Customer Capture ID Personal Non-Personal

11.	You will be directed to fill the information	Customer Origination	×		
	in the Trust beneficiary's profile		TRUST DAT	TED MAY	
	The Name will autofill	Required ⊘ Quick Setup	Customer Quic	sk Setup	
	• Trust titles may not fit in one line;	Optional	Nome line 1:t		
	ensure you are capturing the entire	Customer Information	Name line 1."	DATED MAY 7, 2020	-
	beneficiary's Name as per the Client's	Addresses Email/Web Addresses	Legal entity type:*	Trust V	
	request	ID Information	Trust type:	~	
	• See the image on the right as a	Phone Numbers		□ Trust is on file	
	reference	Borrower Information		Trust is revocable	
		Enhanced Due Diligence	Tructor almost serve	Trust is amendable	
	Legal Entity Type: Trust	Image Personalization	Trust established		
		Contact Notes Customer Notes	Trust auth/cert:		
	Phone Number (Optional)	Exception Notes	Questional		
	• Leave blank if the Client does not	Regulatory Compliance	Street		
	provide	Services Tax Information	Street.		
		User Fields - Field List			
	Click on Finish to continue with the	Maintenance Log	City, State:		
	creation of the beneficiary's profile		Zip code:		
			Phone 1:	0 -0 Ext:	BLANK IS VALID 🗸
			Previous Next	Finish Cancel	
12.	This screen will populate after you click on Finish Click on Override since we do not require the beneficiary's address	CASS Confirm LLN- Street: City, State: Zip code: Save	nation Insufficient last line	e (city, state, zip).	

13.	The Trust Beneficiary's profile will automatically populate after you click on Override	€ 4 ♦			Tax ID number:	******** (N	ot Assigned)
	Click on the "X" next to the beneficiary's Name to close that profile.		DATED MAY 7, - BLANK IS VAL	, 2020 LID	Status: Branch:	Active Not Assign	ed s
		Alerts (0), Messages (0) Relationship Summary Customer Information Contact Details		Relationship Summary			
		> Customer Verifie Business Resolu	cation ution	> Weighted Average	e Rates		
		Electronic Acces	ss Authorization	> Customer Accour	its		
		IRS Reporting Lending Informa Miscellaneous	ation	> Customer to Cust	omer Relationships		
		Notos		> Household Relation	onships		
14.	You will be redirected back to the originating Client's account profile		X CD-				Actions Print
	Follow the instructions below to add the beneficiary to the Account:		P S B O O	Vroduct type: 24 MONTH CD Issu Natus: Open Last Iranch: DAC-Branch Last Vifficer 1: Mant Mat Vifficer 2:	ed on: 06/17/2022 (4 Days) activity: contact: 06/17/2022 (4 Days) urity: 06/17/2024 (1 Year)	Current: Holds Fixed rate Per diem: Accrued interes	\$0.00 \$0.00 2.5100% 0.00000 tt \$0.00
	Click on the Three-button menu	Alerts (1), Messages (0)	Customer to	Account Palationshins	Table Options		Show All Mide All Conc
	Click on Add Indirect or Other Customer	Account Information	Customer tu	Account Relationships	Add Indirect or Other Customer		
		Account to Account	> Customer and Ac	ccount Controls	Column Ordering	,	
		Alternate Address	> Direct Owners an	nd Authorized Signers	Export All Rows Table Preferences	,	
		Balance Summary History	✓ Indirect and Other	er Owners	Reset Sort Reset Filters	_	
		Interest, Penalty & W/H Maturity Information			≪ < 10f1♥ >	2	
		> Miscellaneous	Short N	lame Relationship Tax ID Include in Tit	e Print Seq. Calculated Re	lationship	
		Partial/Closing Withdrawal Pending Phone Transfers		No information found	to display		

15.	Next to Quick Search, type the Trust Beneficiary's Name	Search Connections History Favorites Quick Search : Revocable Tri > Additional Search Options
	Press Enter on your keyboard	Title REVOCABLE TRUST DATED MAY 7, 2020
	Click and highlight the Beneficiary's Name	
	Click on Select	
		Select Add Custome - Capture ID
16.	The following screen will populate	Add Customer
	Select Payable on Death (Primary Beneficiary) as the Relationship Type	Add to Certificate #3
	Unmark Include in Title) Relationship type: (Select One) ~
	Click on Save	Save Cancel
		Add Customer
		Add to Certificate #
		Relationship type: PAYABLE ON DEATH (Primary Beneficiary)
		Cancel

17.	Once all beneficiary (s) have been added	
	under Indirect and Other Owners	Customer to Account Relationships Show All Hide All Cancel
		✓ Customer and Account Controls
	Click on Customer and Account Controls	Ownership:
	Next to Number of Signatures Required,	Primary: Disclosure signer:
	select "1"	Tax responsible: W9 certifier:
		Address owner:
		Nickname:
	Click on Save	Add Alternate Title or Title Modifier Preview Title
		> Direct Owners and Authorized Signers
		✓ Indirect and Other Owners
		« < 1ı
		Short Name Relationship Tax ID Include in Title Print Seq. (
		Actions * PAYABLE ON DEATH (Primary Beneficiary)
		Save
18.	Verify that the beneficiary was successfully	x x x
	added to the Account by closing the entire	Actions Print 🛱 🖸
	profile and reopening the profile	Status: Open Law activity: Description Law activity: Description <thlaw activity:<="" th=""> Description</thlaw>
		Officer 1: Mant Maturity: 06/16/2023 (11 Months) Per diem: 11.101612 Officer 2: Maturity: 06/16/2023 (11 Months) Per diem: 155.07453 Available interest. 555.07453
		Alerts (1), Messages (0) Customer to Account Relationships Show All Hole All Edit
		Account Information V Account Relationships
		Account to Account > Customer and Account Centrols Customer to Account Direct Durage and Activities Senses Direct Durage and Activities Senses
		Atenate Address United United and Address Balance Summary
		2 History Interest, Penaly & W(H) Short Name Relationship Tax ID Include in Title Print Seq. Calculated Relationship
		Maturity Information Actions JOINT SIGNOR PRIMARY (Account Owner) Yes Line 1 \$200,000.00 Certified Yes Line 2 extra control on on
		Notes Actions - Control occument (eccoals online) Tes Line 2 S2000000 Partal/Doing Withdawal Indirect and Other Owners
		Pending Phone Transfers Posting Restrictions (/ / tartes \ \)
		Profrability User Fields Short Name Relationship Tax ID Include in Title Print Seq. Calculated Relationship
		Actions - RENOCA PAYABLE ON DEATH (Primary Beneficiary) ******* No

HubSpot Ticket Creation

	STEPS	IMAGE
1	STEPSClick on ContactsSearch the Clients nameClick on the Client's NameVerify that the client HubSpot profile for existing ticketsIf the Client does NOT have a ticket for the same request, follow these steps to create a ticket:Click on +Add next to TicketsSkip step #2 if a contact is in Hubspot	IMAGE

2. If the Client does NOT have a HubSpot contact profile, follow these instructions to create a ticket:	Contacts v Conversations v Marketing v Sales v Service v A Itomation v Reports v Tickets v IIII CX OLB Messages v A Tickets
Click on Service	Search ID, name, or sut Q Ticket owner • Crea Feedback Surveys ate • Prior
Click on Tickets	OLB NEW 1 OLB IN PROCESS Knowledge Base // UP CALL/CALL N Customer Portal
Change the Pipeline to the corresponding request:	Tickets
Email: Automatically populate a ticket under CX General	Search ID, name, or sut CX Retention CX OLB Messages
OLB Secure Message/Add Beneficiary Form: Create the ticket under CX OLB Messages	OLB Add Beneficiaries Request
Click on Create Ticket on the right side of the page	Actions Import Create ticket
	Board actions - 🛛 Save view

3. Ticket Name:

- OLB Add Beneficiary- [Client's Name]
- IB Call Add Beneficiary [Client's Name]
- Email Add Beneficiary [Client's Name]

Pipeline: CX OLB Messages or CX General

Ticket Status:

OLB New

Ticket Descriptions: Add Beneficiary Request Product: Select which product customer has with Quontic Ticket Owner: Agent's Name (Auto-Populate) Source: OLB Messages IB Call – Select Phone Email Create Date: Auto-populates Full Name: Auto-populates (if a contact exists) Email: Auto-populates (if a contact exists) Priority: Low

Click on Create



4. Once the ticket is created, please update the following

Department-Quontic – Customer Success

OLB requests only: Under OLB Ticket Props

- Web Admin OLB Original Submit Date - Select the date Add Beneficiary request was requested
- Web Admin OLB Reference Number: Enter the Add Beneficiary request reference number

Contact Reason – Beneficiary or Joint Signer/ Add Beneficiary

Change the Ticket Status -

If Client has a HubSpot Profile: *Select OLB Closed*

If the Client does **NOT** have a HubSpot Profile: Select *OLB New Customer not in HubSpot or New Customer not in HubSpot*, depending on the pipeline



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Э.	Include a screenshot of the Client's norizon						Actions Print
	profile in the HubSpot ticket for tracking		Produ	ct type: 12 MONTH CD	Issued on: 06/16/2022 (5 Days)	Current:	\$200,000.00
	prome in the musspot devet for due king		Branc	h: DAC-Branch	Last activity: 06/16/2022 (5 Days) Last contact: 06/16/2022 (5 Days)	Fixed rate	2.0100%
	purposes		Office	r 1: Manti r 2:	Maturity: 06/16/2023 (11 Months)	Per diem: Accrued interest:	11.01612 \$55.07453
		_				Available interest	\$0.00
		Alerts (1), Messages (0)	Customer to Ac	count Relationsh	nips		Show All Hide All Edit
		Account Information Account Relationships					
		Account to Account	> Customer and Account	t Controls			
	OLB secure message/ Add Beneficiary	Alternate Address	v Direct Owners and Aut	horized Signers			<
	Confirmentien Franz in der einen abet of	Balance Summary					
	Confirmation Form – include a screenshot of	> History	Chara I	terre Balasianski	T 10	in a final de Talla de Talla de Talla	
	the Client's online banking request for tracking	Maturity Information	Actions -	JOINT SIGNOF	PRIMARY (Account Owner)	Yes L	ine 1 \$200,000.00
	the cheft s online buiking request for tracking	> Miscellaneous	Actions -	JOINT SIGNOR	Certified SECONDARY (Account Owner)	Yes L	ine 2 \$200,000.00
	purposes in a Note on the ticket	Partial/Closing Withdrawal	Actions +		Certified		
		Pending Phone Transfers	 Indirect and Other Own 	iers			
		Posting Restrictions Profitability					≪ < 1 of 1 🗸 → ≫ 🚦
		User Fields	Short	Name Relations	hip Tax ID	Include in Title	Print Seq. Calculated Relationship
			Actions ~	REVOCA PAYABL	E ON DEATH (Primary Beneficiary) ********	No	,
				-			
		6/18/22, 10:30 PM		Add E	Seneficiary		
		Add Beneficia	ry Confirmation	Online B	anking is online	PRINT	
		Name :	isole				
		Username :					
		Phone : Email Address :		1	-		
		Account :	Ce	rtificate			
		Request Text :					
		Reference Numbe	er :	6/17/2022			
		Status :		Completed			
		Admin Notes (For	WA Users only - NO	г			
		Reply to OLB Use	er (Sent to OLB user)				
		Audit History		Det	Net		
		Cynthia Chocolatl	cchocolatl	06/18/2022 22:29	9:45 'Status' changed from 'In-Prop	gress' to	
		Cynthia Chocolatl	cchocolatl	06/18/2022 21:12	'Completed'. 2:43 'Status' changed from 'New' to	o 'In-	
		Cynthia Chosolatl	cchocolati	06/18/2022 21-12	Progress'.	ane' to	
		Cynuna Chocolau	colocolati	00/10/2022 21:12	'Cynthia Chocolatl'.		
				06/17/2022 13:43	5:55 Created		
1				-			

EMAIL TEMPLATES

Email/Secure Message Template

Dear FIRST NAME LAST NAME,

Thank you for contacting Quontic Bank. To access the Add Beneficiary Form, log into your online banking portal (website) and follow these instructions:

- 1. Click on Self-Service
- 2. Click on Secure Messaging
- 3. Click on Service Requests
- 3. Click on Add Beneficiary
- 4. Select the account/s
- 5. List the following information in the text box:
 - Beneficiary name(s)
 - Beneficiary phone number(s) (Optional)

Thank you for choosing Quontic!

Best regards, Ticket Owner

Add Beneficiary Completed Template

Dear FIRST NAME LAST NAME,

We have completed your request to add the following Name (s)

- 1. Name
- 2. Name

To the following account(s):

- 1. last four digits xxxx
- 2. last four digits xxxx

If this is not correct, please let us know right away.

Thank you for choosing Quontic Bank!

IB Call Add Beneficiary Request Confirmation Template

Dear FIRST NAME LAST NAME,

It was a pleasure speaking with you today. Please confirm that you would like us to add the following Name (s) to account number(s) with the last four digits of xxxx.

Beneficiary name(s):

- 1. Name
- 2. Name

Once we receive confirmation, we will complete your request.

Thank you for choosing Quontic Bank!

CONTROLS

The Quality Assurance program will randomly review all CX work to include Add Beneficiary.

REPORTS

The Quality Assurance reports will include contact types to include Add Beneficiary.

APPENDIX

FDIC FAQs

Deposit insurance is one of the significant benefits of having an account at an FDIC-insured bank—it's how the FDIC protects your money in the unlikely event of a bank failure. The standard insurance amount is \$250,000 per depositor, per insured bank, for each account ownership category. And you don't have to purchase deposit insurance. You are automatically covered if you open a deposit account in an FDIC-insured bank.

Q: What is the FDIC?

A: The FDIC is an independent agency of the United States government that protects bank depositors against the loss of their insured deposits if an FDIC-insured bank or savings association fails. FDIC insurance is backed by the full faith and credit of the United States government.

Q: Can I have more than \$250,000 deposit insurance coverage at one FDIC-insured bank?

A: Yes. The FDIC insures deposits according to the ownership category in which the funds are insured and how the accounts are titled. The standard deposit insurance coverage limit is \$250,000 per depositor, per FDIC-insured bank, and per ownership category.

The amount of FDIC insurance coverage you may be entitled to depends on the FDIC ownership category. This generally means the way you hold your funds at the bank. Below are examples of some FDIC ownership categories:

Single accounts Joint accounts certain retirement accounts (N/A in Quontic) Employee benefit plan accounts (N/A in Quontic) Trust accounts (N/A in Quontic) Business accounts (N/A in Quontic) Government accounts. (N/A in Quontic)

Q: Can I have more than \$250,000 deposit insurance coverage at one FDIC-insured bank?

A: Yes. The FDIC insures deposits according to the ownership category in which the funds are insured and how the accounts are titled. The standard deposit insurance coverage limit is \$250,000 per depositor, per FDIC-insured bank, and per ownership category.

Deposits held in different ownership categories are separately insured, up to at least \$250,000, even if held at the same bank. For example, a revocable trust account (including living and informal revocable trusts commonly referred to as payable on death (POD) accounts) with one owner naming three unique beneficiaries can be insured for up to \$750,000. See <u>"Revocable and Irrevocable Trust Accounts"</u> for more information about how deposit insurance is calculated for these accounts.

FDIC Ownership Categories:

Ownership Categories	Explanation
Single Accounts is when there is no beneficiary or joint owner/signer on the account	 Single Account A deposit account owned by one person, without named beneficiaries, including: Checking accounts Savings accounts Money market deposit accounts Coverage Limit: All single accounts owned by the same person at the same bank are added together and insured up to \$250,000. NOTE: Accounts with one or more owners that name beneficiaries are insured as Revocable Trust deposits, assuming the requirements described in that section are met.
A joint account is when there is more than one owner/signer on the account	Joint Account A deposit account owned by two or more people, without named beneficiaries. To qualify for coverage, all owners must: Be living people Have equal rights to make withdrawals Self-directed Keogh plan accounts Sign the deposit account signature card (unless the account is a CD). Electronic signatures meet this requirement. Coverage Limit: Each co-owner's shares of every joint account at the same insured bank are added together and insured up to \$250,000. NOTE: Accounts with one or more owners that name beneficiaries are insured as Revocable Trust deposits, assuming the requirements described in that section are met.
An informal Revocable Trust Account is when the Account is titled as In Trust For (ITF) or Payable on Death (POD)	 Revocable Trust Account A deposit account owned by one or more people that identifies one or more beneficiaries who will receive the deposits upon the death of the owner(s). This includes both formal "Living" Trusts and informal In Trust For (ITF)/ Payable on Death (POD) accounts. A revocable trust can be revoked, terminated, or changed at any time at the discretion of the owner(s). The account title must disclose the trust relationship with phrases such as Living/Family Trust, POD, or ITF. Beneficiaries must be people, charities, or non-profit organizations, and must either be named in the bank records or identified in the trust document. Coverage Limit: All revocable trust accounts owned by the same person at the same bank are added together, and the owner is insured up to \$250,000 per beneficiary. <u>Click here for more information</u> about deposit insurance coverage for revocable trust accounts.

Under FDIC, these are the maximum deposit insurance coverage per beneficiaries	Maximum Insurance Coverage for a Trust Owner when there are Five or Fewer Unique Beneficiaries		
	Number of Unique Beneficiaries	Maximum Deposit Insurance Coverage	
	1 Beneficiary	\$ 250,000	
	2 Beneficiaries	\$ 500,000	
	3 Beneficiaries	\$ 750,000	
	4 Beneficiaries	\$ 1,000,000	
	5 Beneficiaries	\$ 1,250,000	

RESOURCES

https://www.fdic.gov/resources/deposit-insurance/

https://www.fdic.gov/resources/deposit-insurance/financial-products-insured/

https://edie.fdic.gov/calculator.html